



## Agribusiness Underwriter

Full Time · Remote or Hybrid

**Kent & Essex Mutual Insurance Company** is a well-established property and casualty, mutual insurance company proudly located in Chatham-Kent. We are a financially strong and progressive company with over 135 years of experience building relationships with our policyholders, broker partners and community partners. We believe in ongoing training and development opportunities for our team as well as a focus on giving back to our community. We provide a competitive compensation package which includes a comprehensive benefit package and pension.

We are currently recruiting for an Agribusiness Underwriter to join our growing team. All levels of experience will be considered.

We are seeking a dynamic and results oriented team member who possesses first-hand knowledge of the agricultural industry. The successful candidate will be responsible for issuing new business, policy renewals, endorsements, and cancellations for agribusiness risks (some residential) in accordance with Company underwriting guidelines and your level of underwriting authority. The ability to develop strong working relationships with our broker partners is key to the success of this position. This position will report to the Manager of Agribusiness Underwriting.

### Responsibilities

- Assess and evaluate risks within the farm portfolio.
- Negotiation of renewal terms.
- Processing new policies, renewals, and endorsements per our underwriting guidelines.
- Proactively manage business development opportunities.
- Review underwriting request providing support to brokers confirming the correct rate and clarifying or explaining underwriting rules to ensure they are applied accurately.
- Develop and maintain effective relationships with our broker partners and within our own team.
- Provide product training and support to brokers.
- Order and assess inspections or other underwriting information for use in your analysis of critical risk hazards.
- Participate in insurance industry functions and marketing events in support of broker relationship development and team building.

### Qualifications

- 3-5 years of farm underwriting experience or equivalent knowledge of the farming/agricultural industry.
- Farm/agricultural background (personal or professional) and/or graduate diploma from an agricultural college would be an asset.
- A general knowledge of building construction and residential properties is beneficial.
- CIP designation or actively pursuing.
- Professional, friendly, and courteous interactions with brokers and coworkers.
- Dependable, organized and willingness to learn.
- A team player with exceptional communication and customer service skills.
- Experience with Guidewire would be an asset.
- Demonstrates a high level of respect for confidentiality.

If you would like the opportunity to join our team and possess the qualifications listed above, please apply in confidence to Human Resources by applying here: [Careers - Apply Here](#).

We thank all applicants for their interest and wish to advise that only those candidates selected for an interview will be contacted. Appropriate accommodations will be provided upon request throughout the hiring process.