

Job Advertisement: Insurance Broker- Sales Producer (Level One RIBO License)

Position: Sales Producer - Insurance Broker

Location: Stratford, ON

About Us: Strong Roots Insurance Brokers is dedicated to providing exceptional service and tailored insurance solutions to our clients. With a commitment to professional growth and a supportive work environment, we aim to attract and retain top talent in the industry. We are currently seeking a motivated and skilled Insurance Broker with a Level One RIBO license to join our dynamic team.

Job Description: In a producer role at Strong Roots, you will be responsible for developing and maintaining strong client relationships, identifying their insurance needs, and providing customized insurance solutions. You will play a crucial role in driving sales and achieving company targets.

Key Responsibilities:

- Generate new business through networking, referrals, and leads.
- Assess client insurance needs and provide appropriate coverage options.
- Prepare and present insurance quotes and proposals.
- Maintain detailed records of client interactions and transactions.
- Ensure compliance with industry regulations and company policies.
- Provide exceptional customer service and support to clients.
- Stay updated on industry trends, products, and services.

Requirements:

- Level One RIBO License is preferred.
- Minimum one year of relative industry experience is preferred.
- Strong knowledge of insurance products and services.
- Excellent communication and interpersonal skills.
- Goal-oriented with a proven record of accomplishment for meeting or exceeding sales targets.
- Ability to work independently and as part of a team.
- Proficient in using Microsoft Office

Benefits:

- **Extended Health and Dental Coverage:** Comprehensive health benefits to keep you and your family healthy.
- **Flexible Account:** Allocate funds for additional health and wellness expenses.
- **Company Pension:** Secure your future with our competitive pension plan.
- **Paid Vacation:** Enjoy generous paid vacation time to recharge and relax.

- **Professional Development:** Ongoing training and development opportunities to advance your career.
- **Supportive Work Environment:** Join a team that values collaboration and growth.

How to Apply: If you are a dedicated insurance professional with a passion for sales and client service, we would love to hear from you! Please submit your resume and a cover letter outlining your experience and qualifications to info@strongrootsinsurance.ca

Strong Roots Insurance Brokers is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

Join us at Strong Roots and take the next step in your career as an Insurance Broker!

Contact Information: 168 Ontario Street, Stratford. info@strongrootsinsurance.ca
519-930-1430. www.strongrootsinsurance.ca

Embark on a rewarding career with Strong Roots Insurance Brokers where your skills and ambitions are valued and supported. Apply today!